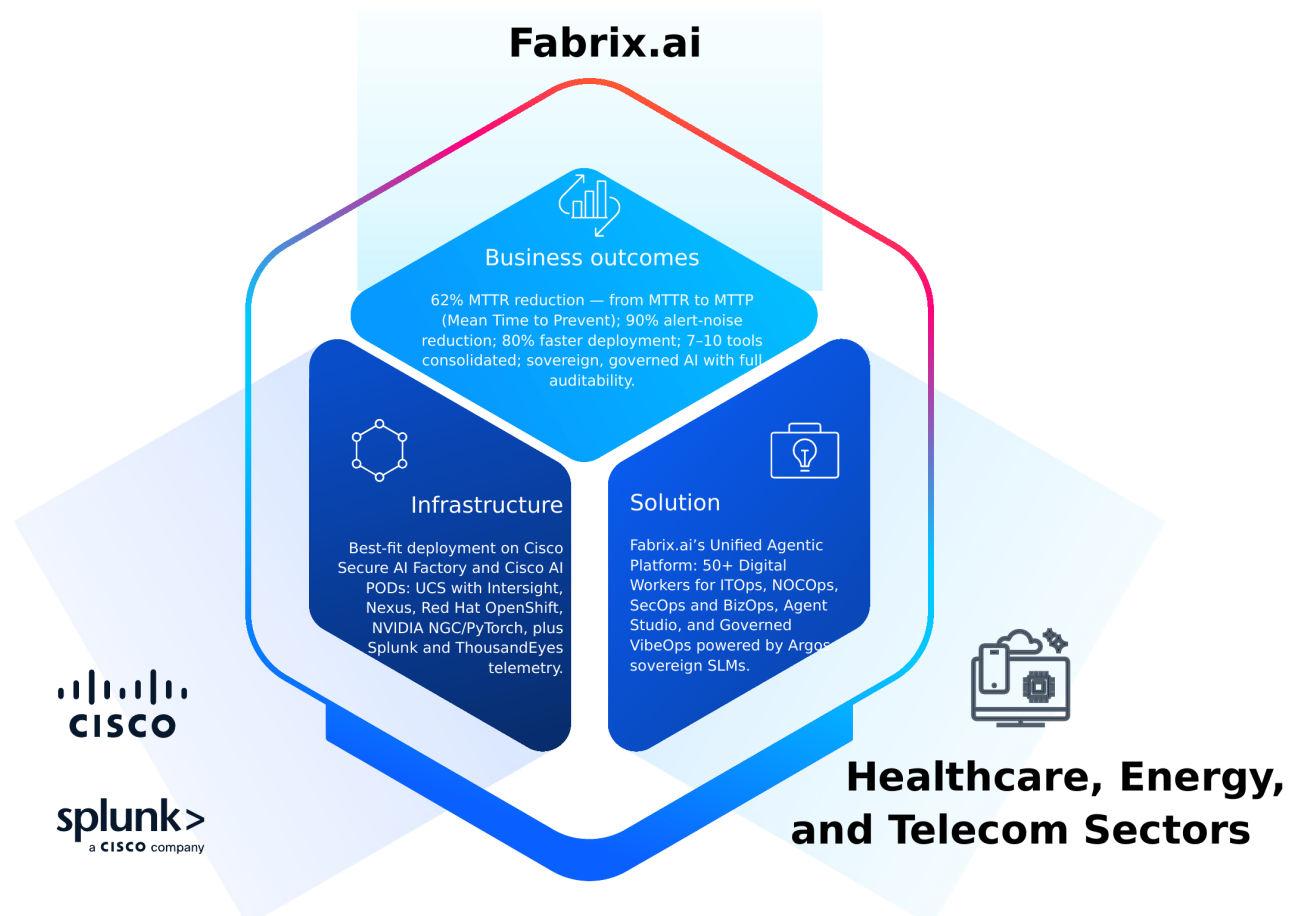




# Deliver Transformative Sovereign AI Use Cases to Your Healthcare, Energy, and Telecom Customers and Win Your Share of the Booming Market

Reimagine Enterprise Autonomous Operations — Governed VibeOps with AI-in-a-Box from Cisco and Fabrix.ai



1

ISV Overview (WHO)

|                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
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| <b>ISV Introduction</b>        | <p>Fabrix.ai (Pleasanton, CA) is the Agentic AI company for Operational Intelligence. Its enterprise-grade Agentic AI platform transforms fragmented operational data into real-time intelligence, automated actions, and measurable outcomes — combining autonomous AI agents (reason, act, observe, improve) with a Universal Data &amp; Automation Fabric (RDAF) of 1,700+ low-code bots and no-code pipelines.</p> <p>Named in six Gartner® agentic AI reports (2025–2026) — spanning AI SRE, observability, CSP assurance, IT operations, and emerging-tech categories — and listed in Forrester’s The AIOps Platforms Landscape, Q4 2024. Cisco-tested on Cisco AI PODs. In July 2026, Fabrix.ai announced GA of its Multi-vendor, Cross-Domain Governed VibeOps platform, powered by Argos — Fabrix’s family of sovereign, domain-expert small language models.</p>                                                                            |
| <b>Competitive Positioning</b> | <ul style="list-style-type: none"><li>• A vendor-neutral, unified agentic control plane that operates around the tools enterprises already run (Splunk, Cisco, IBM, AWS, NVIDIA, and more) — not another silo.</li><li>• Argos sovereign domain-expert SLMs: ~3x higher accuracy on Fabrix’s domain benchmark than base-model+RAG, fine-tuned, or general LLM (API) approaches; ~16x cheaper than the best mid-size open model and ~175x cheaper than a frontier API — economics that let agents run always-on.</li><li>• Sovereign by design: own the model, run it where your data lives, delete it when you’re done — verifiable offboarding that full fine-tunes and shared models can’t match.</li><li>• Built-in AgentOps governance (cost, accuracy, drift, traceability, compliance) and zero-copy, context-aware analytics with RBAC, PII masking, and security guardrails — closing the trust gap: “The enterprise doesn’t have a</li></ul> |

vibe coding problem — it has a vibe governance problem.”  
(Raju Datla, CEO)

- Delivers what standalone AI coding assistants and app builders can't: vibe-app lifecycle management, enterprise SSO/security, scalability/HA/geo-DR, full observability, data governance & ETL, and 1,000s of pre-validated integrations.

## 2 Solution / Use Case Snapshot (WHAT)

|                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|---------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Solution / Use Case Name</b> | AI-in-a-Box: Unified Agentic Operations — the Fabrix.ai Unified Agentic Platform with Governed VibeOps, powered by Argos sovereign SLMs, running on Cisco Secure AI Factory / Cisco AI PODs.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Value Proposition</b>        | Move customers from siloed observability to unified, sovereign agentic operations. Complement the human workforce with a Digital Workforce: 50+ out-of-the-box Digital Workers (AI agents) for ITOps, NOCOps, SecOps, and BizOps — on-board them, train them, evaluate them, and keep them within designated guardrails — plus Agent Studio for bespoke agents. Paired with Cisco's secure AI infrastructure, AI-in-a-Box delivers the Sovereign AI platform enterprises, telcos, and service providers are asking for.                                                                                                                                                                                                                                                                                                               |
| <b>Primary Use Case(s)</b>      | <ul style="list-style-type: none"> <li>• ITOps / NOCOps — root-cause analysis &amp; remediation agents, network automation agents</li> <li>• SecOps — risk analysis, compliance, and Argos-VE vulnerability-enrichment agents</li> <li>• ServiceOps — case, knowledge, and asset-ownership agents</li> <li>• DataOps — data prep &amp; analysis agents keeping agent data clean, current, trustworthy</li> <li>• BizOps / RevOps — Salesforce CRM insights, FinOps, and case-management agents</li> <li>• CollabOps &amp; ProductOps — collaborate with Digital Workers from collab workspaces; product information management</li> <li>• Governed VibeOps (Fabrix vX) — build operational apps, dashboards, agents and automation pipelines with Cursor, Codex, Claude Code, Opencode or AntiGravity, governed end to end</li> </ul> |

|                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Target Vertical(s)     | Healthcare, Energy & Utilities, and Telecom / Service Providers — sovereignty-sensitive industries where data, infrastructure, and applications must remain on-premises.                                                                                                                                                                                                                                                                       |
| Primary Buyer Personas | <ul style="list-style-type: none"><li>• CxOs — building AI strategy and execution for Operational Intelligence while preserving sovereignty</li><li>• CIOs — looking for a unified agentic platform for bespoke use cases</li><li>• Line-of-Business managers — looking to augment the human workforce with Digital Workers</li><li>• ITOps, SecOps, NOCOps leaders — looking for productivity improvements in their day-to-day work</li></ul> |

### Why Governed VibeOps, Powered by Argos SLMs

Just as DevOps revolutionized software delivery, VibeOps revolutionizes enterprise Autonomous Operations — extending vibe coding to observability, infrastructure, ops, and continuous deployment. With Fabrix’s vX (“Vibe-Coded User Experience”) methodology, teams use the AI tools they already love — Cursor, Codex, Claude Code, Opencode, or AntiGravity — connected to Argos-VX and the Fabrix Agentic Platform to rapidly build interactive operational applications, live dashboards, autonomous agents that federate, orchestrate, reason and act, agentic workflows, and end-to-end automation pipelines.

**Why now.** Gartner predicts 40% of new enterprise production software will use vibe coding by 2028 — and warns that ungoverned vibe coding will increase software defects by 2,500%. The AIOps market, worth roughly \$19 billion in 2026, is projected to exceed \$41 billion by 2030 (Research and Markets). Anthropic's 2026 Agentic Coding Trends Report finds developers now use AI in 60% of their work yet can fully delegate only 0–20% of tasks. Governed VibeOps exists to close that trust gap.

**A vendor-neutral operating layer.** Governed VibeOps is not another silo. It is a vendor-neutral operating layer around the tools enterprises already run — Splunk, Cisco, IBM, AWS, NVIDIA and many more — combining vibe-coded user experiences, multi-vendor agentic orchestration, and enterprise governance into one production-ready system for autonomous operations across ITOps, DevSecOps and BizOps.

**Build with the tools your teams already use.** Fabrix vX connects the AI coding tools teams already love — Cursor, Codex, Claude Code, Opencode or AntiGravity — to Argos-VX and the

Fabrix Agentic Platform, so developers and operators can rapidly build interactive operational applications, live dashboards, autonomous agents that federate, orchestrate, reason and act, agentic workflows, and end-to-end automation pipelines.

- Governed, not just generated: Governed VibeOps closes the trust gap with a 5-step governed loop (generate → version-control → test → review → promote, grounded in your own data), built-in security and SSO, automatic scalability/HA/geo-DR, full observability of agent actions, query costs and failures, platform-level data governance and ETL, 1,000s of pre-validated integrations, and spend/token optimization — deterministic pipelines for non-agentic work; scoped, bounded agentic work.
- Argos value — Sovereign by design: own the model, run it where your data lives, delete it when you're done — verifiable removal of everything the model learned from your data; full fine-tunes and shared models can't make that promise.
- Argos value — Accuracy: ~3x higher accuracy on Fabrix's domain benchmark than base-model+RAG, fine-tuned, or general LLM (API) approaches — with a smaller footprint, regardless of competitor model size.
- Argos value — Economics: ~\$0.80 estimated cost per evaluation — roughly 16x cheaper than the best mid-size open model (GLM-5.2) and ~175x cheaper than a frontier API (GPT-5.5) — economics that let Argos run always-on for ambient agents.
- Argos value — Performance: fastest response on user-query domain benchmarks — a small model on one local GPU has no network round-trips, with dedicated infrastructure.
- Argos value — Speed to value: because expertise lives in a small, swappable QLoRA adapter over an E-4B frozen open-weight foundation, a Argos model stands up on a customer's own incidents, runbooks, and configs in days, not quarters. Domain experts: Argos-VX (grounds vibe-coded apps and dashboards in exact configuration syntax), Argos-AIOps (correlates your incidents and topology with correlation policies and service maps), Argos-VE (enriches vulnerability findings with real exposure context).

“The enterprise doesn't have a vibe coding problem — it has a vibe governance problem.” — Raju Datla, CEO, Fabrix.ai

## **What Fabrix delivers that standalone AI coding assistants and app builders cannot**

- Vibe-app lifecycle management — the 5-step governed loop: generate code with the AI tool of your choice, then version-control, test, review and promote against grounded, customer-owned data.
- Built-in security and SSO — enterprise identity as a platform service, not a build project.

- Scalability, HA and geo-DR — every app deployed inherits these properties automatically.
- Full observability — agent actions, query costs, failures and performance visible at all times.
- Data governance and ETL — lineage, retention, access and compliance as platform-level capabilities.
- 1,000s of pre-validated integrations — across ITSM, observability, networking, cloud and databases, validated against real enterprise schemas.
- Spend and token optimization — non-agentic work runs as deterministic pipelines with no inference cost; agentic work is scoped and bounded.
- Fabrix-managed end to end — Fabrix owns the infrastructure, integrations and support, so teams focus on building.

## **Operational Intelligence by domain: what Governed VibeOps means for customers**

- ITOps / Digital SRE — Argos-AIOps agents correlate signals against your own topology and runbooks and remediate within guardrails: fewer 3 a.m. pages, faster root cause.
- NetOps — continuous, governed audits of ACLs, configurations and change risk catch drift before it causes an outage.
- SecOps — Argos-VE enriches CVE and threat findings with real exposure context, so patch effort targets reachable risk; every action logged and auditable.
- ServiceOps — case, knowledge and asset-ownership agents resolve tickets faster without bypassing change or compliance policy.
- DataOps — prep and analysis agents keep the data every other agent depends on clean, current and trustworthy.
- BizOps — case management, RevOps and FinOps agents extend governed automation into the revenue and customer-experience impact of every outage.

## Detailed Description of use cases:

### UC1 – Autonomous ITOps / NOCOps (Digital SRE)

|                            |                                                                                                                                                                                                                                                                                                                                                                       |
|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>OBJECTIVE</b>           | Move operations from reactive to proactive — reduce MTTR toward MTTP (Mean Time to Prevent), suppress alert noise, and automate root-cause analysis and remediation within designated guardrails.                                                                                                                                                                     |
| <b>CONCEPTUAL WORKFLOW</b> | The Universal Data & Automation Fabric (RDAF) ingests telemetry via 1,700+ low-code bots → Argos-AIOps correlates the customer's own incidents, topology, and service maps → the RCA agent pinpoints the primary cause across domains → the remediation agent executes safe, explainable fixes with Human-in-the-Loop guardrails — every action logged and auditable. |
| <b>PRIMARY USERS</b>       | ITOps engineers, NOC operators, Digital SREs, network engineers.                                                                                                                                                                                                                                                                                                      |
| <b>OUTPUTS</b>             | Correlated incidents (90% alert-noise reduction), root-cause reports, automated remediations, governed network automation and config/drift audits — 62% MTTR reduction.                                                                                                                                                                                               |

### UC2 – Governed SecOps, Vulnerability & Compliance (GRC)

|                            |                                                                                                                                                                                                                                                                                                   |
|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>OBJECTIVE</b>           | Unify VAPT, SOC, and GRC workflows at agentic speed while preserving data sovereignty, compliance, and continuous audit readiness.                                                                                                                                                                |
| <b>CONCEPTUAL WORKFLOW</b> | Argos-VE enriches CVE and threat findings with real exposure context → patch effort is prioritized to reachable risk → compliance-mapping and control-validation agents verify posture → automated reconnaissance and user-behavior analysis run continuously — all actions logged and auditable. |
| <b>PRIMARY USERS</b>       | SecOps analysts, SOC teams, GRC / compliance officers, CISOs.                                                                                                                                                                                                                                     |
| <b>OUTPUTS</b>             | Risk-ranked vulnerability and patch-priority lists, compliance mappings, control-validation evidence, and continuous audit trails.                                                                                                                                                                |

## UC3 – Governed VibeOps: Build Operational Apps and Agents at Enterprise Speed (Fabrix vX)

|                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
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| <b>OBJECTIVE</b>           | Let developers and operators build interactive operational applications, live dashboards, autonomous agents and automation pipelines in days rather than quarters — without inheriting the defect, security and compliance risk that Gartner attaches to ungoverned vibe coding.                                                                                                                                                                                                                                                                                                    |
| <b>CONCEPTUAL WORKFLOW</b> | A developer or operator works in the AI coding tool they already use — Cursor, Codex, Claude Code, Opencode or AntiGravity — connected through Fabrix vX to Argos-VX and the Fabrix Agentic Platform → generated code is grounded in exact configuration syntax and the customer's own data → the 5-step governed loop applies: generate, version-control, test, review, promote → on promotion the application automatically inherits enterprise SSO, scalability, HA and geo-DR, full observability of agent actions and query costs, and platform-level data governance and ETL. |
| <b>PRIMARY USERS</b>       | Platform engineers, ITOps and NOCOps developers, DevSecOps teams, Line-of-Business application owners.                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>OUTPUTS</b>             | Production-grade operational applications, live dashboards, federated autonomous agents and end-to-end automation pipelines — version-controlled, observable and audit-ready, with non-agentic work running as deterministic pipelines at no inference cost.                                                                                                                                                                                                                                                                                                                        |

3

Business Problem & Outcome (WHY)

|                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
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| Customer Pain Points       | <ul style="list-style-type: none"><li>Fragmented tools and siloed observability — 7–10 overlapping tools and no single operational picture.</li><li>Alert fatigue and reactive firefighting: slow MTTR, 3 a.m. pages, and rising operational toil.</li><li>Strict sovereignty, privacy, and compliance obligations — patient data in Healthcare, critical-infrastructure regulation in Energy, subscriber data in Telecom — that rule out shipping operational data to cloud LLMs.</li><li>Cloud LLM cost and the trust gap of ungoverned AI: Gartner predicts 40% of new enterprise software will use vibe coding by 2028, but warns ungoverned vibe coding will increase software defects by 2,500%.</li><li>No single agentic control plane: How do I deliver productivity gains on operational use cases, centrally, and sovereignly?</li></ul> |
| Expected Business Outcomes | <ul style="list-style-type: none"><li>Significant ROI savings over cloud LLMs</li><li>7–10 tools consolidated</li><li>62% MTTR reduction — and a shift from MTTR to MTTP (Mean Time to Prevent): reactive → proactive</li><li>90% alert-noise reduction</li><li>80% faster deployment; 90% faster onboarding of observability/AIOps initiatives via the Universal Data Connector</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

4

AI-in-a-Box Architecture (HOW)

On-prem deployment including the following components:

## AI Layer (ISV)

|                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|-------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>AI Layer (ISV)</b>         | <p>Fabrix.ai Unified Agentic Platform: Agent Studio, Agent-0 Copilot, AI Canvas, AI Agent Catalog (50+ pre-built Digital Workers: RCA, observability insights, automated remediation), Universal MCP Server, and multi-LLM flexibility (cloud, on-prem, and private models). Argos sovereign SLM family: an E-4B frozen, open-weight foundation with small, swappable QLoRA domain adapters — Argos-VX (vibe-coded apps &amp; dashboards), Argos-AIOps (incident/topology correlation), Argos-VE (vulnerability exposure enrichment). AgentOps governance plus AI Observability: token/cost management, model shootouts (A/B quality-vs-cost), and end-to-end flow tracing from prompt to tool use to result.</p> |
| <b>Data Sources</b>           | <p>Universal Data Connector with 1,700+ prebuilt bots and solution packs; high-volume streaming, bulk, and batch machine data across ITSM, observability (Splunk, AppDynamics, ThousandEyes), networking, cloud, and databases; MCP and A2A protocols instantly enable agents for legacy systems. Zero-copy, context-aware analytics — data remains in place, with RBAC, PII masking, and security guardrails.</p>                                                                                                                                                                                                                                                                                                |
| <b>Technical Requirements</b> | <p>Red Hat OpenShift platform; NVIDIA NGC and PyTorch AI frameworks; validated on Cisco AI PODs. Argos SLMs run on a single local GPU — small footprint, no network round-trips, dedicated infrastructure for fastest response.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>Sizing Guidance</b>        | <p>Validated on Cisco AI PODs for predictable performance and secure AI execution without infrastructure guesswork. Because Argos expertise lives in a small adapter over a frozen foundation, a customer-specific model stands up on the customer's own incidents, runbooks, and configs in days, not quarters. BOM-level sizing available from the Cisco–Fabrix.ai partner team.</p>                                                                                                                                                                                                                                                                                                                            |

Cisco Infrastructure Layer

|                             |                                                                                                                                                                                                                                                  |
|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Cisco Infrastructure Layer  | Cisco Secure AI Factory / Cisco AI PODs: Cisco UCS compute with Intersight; Nexus Series switching with Nexus Dashboard; vManage controllers. Centralized provisioning, real-time visibility, and automated scaling across Nexus and UCS stacks. |
| Other Cisco HW Pull-Through | Splunk, AppDynamics, and ThousandEyes observability pull-through — deep telemetry integration for a unified “single pane of glass” — plus additional Nexus and UCS expansion as agentic workloads scale.                                         |

DETAILED REQUIREMENTS

Validated on Cisco AI PODs — Cisco UCS & Intersight (compute), Nexus Series & Nexus Dashboard (network), vManage controllers (control), Red Hat OpenShift (platform), NVIDIA NGC & PyTorch (AI frameworks), Splunk, AppDynamics & ThousandEyes (observability). Argos SLMs run on a single local GPU with a small footprint. Contact the Cisco–Fabrix.ai partner team for BOM-level sizing.

5 Customer References

|                     |                                                                                                                                                                                                |
|---------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Relevant References | Fabrix.ai enterprise deployment outcomes (anonymized): 62% MTTR reduction, 90% alert-noise reduction, 80% faster deployment, 7–10 tools consolidated, significant ROI savings over cloud LLMs. |
| Reference Status    | Anonymized metrics publishable today; named customer references available through Fabrix.ai (info@fabrix.ai).                                                                                  |
| Outcome Orientation | Productivity and ROI: reactive → proactive operations (MTTR → MTTP), tool consolidation, and cloud-LLM cost avoidance.                                                                         |

|                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|---------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Relevant References | Analyst validation — Gartner®: named in six reports (2025–26), including the Market Guide for AI Site Reliability Engineering Tooling (representative vendor; Gartner projects 85% enterprise AI-SRE adoption by 2029), Innovation Guide for AI Agents (DevOps/IT incident management, RCA, and SRE), Redesign Observability With Business and AI Context (event intelligence with AI SRE capabilities), Market Guide for CSP and Network Assurance Solutions, Market Trends: Agentic AI for CSP Autonomous Network Operations (strategic vendor for multi-agent orchestration across multivendor CSP environments), and the Emerging Tech Impact Radar (Agentic AI, “Very High” mass impact).<br>Forrester: listed among the 25 notable vendors in The AIOps Platforms Landscape, Q4 2024. Plus: Cisco-tested on Cisco AI PODs; Governed VibeOps + Argos GA (July 2026). |
| Reference Status    | Public.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Outcome Orientation | Third-party validation — Gartner and Forrester recognition of Fabrix.ai’s agentic AI and AIOps platform leadership, and Cisco-validated joint-solution performance.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

ADDITIONAL REFERENCES

Gartner® — six report inclusions across agentic AI, AI SRE, observability, and CSP assurance (2025–26); Forrester — The AIOps Platforms Landscape, Q4 2024; Cisco-tested on Cisco AI PODs; Governed VibeOps + Argos launch (July 2026); UNCTAD 2025: global AI market to reach \$4.8T by 2033; AIOps market ~\$19B (2026) → \$41B+ by 2030 (Research and Markets).

Get Started Now

Contact Cisco’s ISV partner sales to learn more about AI-in-a-Box: [geo\\_cosell\\_team@cisco.com](mailto:geo_cosell_team@cisco.com) |  
Fabrix.ai: [info@fabrix.ai](mailto:info@fabrix.ai) • [www.fabrix.ai](http://www.fabrix.ai) • Meet Fabrix.ai at the VB Spotlight event (Aug 27) and Splunk  
.conf26 (Sept 14–17, Denver)

